

Washington Christian Academy



Flagship Building & Gymnasium

Casey Mowery AE Construction Management





Presentation Outline



- Project Introduction
- Project Overview
- Analyses Introduction
- □ Analysis 1: Consequences of the English-Spanish Language Barrier in the Construction Industry
- Analysis 2: Incorporation of Daylighting in Classrooms
- Analysis 3: Redesign of Gymnasium Ductwork Replace with Fabric Duct
- Conclusions
- □ Q & A

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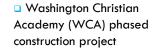


Flagship Building

- □ School serves 300 K-12 students
- □ 3 stories; 67,600 SF
- □ Cost: 20.7 M (site & construction)



Project Introduction



D Location: 16227
Batchellers Forest Road,
Olney, MD

- Campus to include:
 - elementary, middle,and high schoolsperforming arts
 - spaces
 athletic facilities
 - chapel
 - outdoor sports fields



- □ Construction Schedule: January 2007-August 2008
- Construction ManagerForrester Construction
- □ Architect:
 Grimm+Parker Architects
- Owner: WashingtonChristian Academy

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Gymnasium

- Separate building
- □ 1 story; 10,700 SF



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Priorities:

- 1. Schedule
- 2. Cost & Quality

Project Delivery Method: Design-Build

Contract Types:

Single Prime Contract: Neg. GMP

→ Subcontractors: Lump Sum



Project Overview

Construction

- Priorities
- Project Delivery Method
- Contract Types
- Structure
 - Envelope
 - Foundation
 - Superstructure
- Mechanical System
- Electrical System
- Emergency
- Local Conditions

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Structure



- □ Envelope: Standard Cavity Wall with Built-Up Roof
- □ Foundation: Continuous Cast-in-Place Wall Footings with 5" SOG
- □ Superstructure: CMU Load Bearing Walls with Steel Joists





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Mechanical System

- □ 16 rooftop units; above average exhaust fans & condensing units for kitchen
- □ Supply: VAV fan powered terminal units, electric heat
- □ Ductwork: Insulated Sheet Metal

Electrical System

- $\hfill \square$ Power connection on other side of Batchellors Forest Rd.
- □ Classroom lighting fluorescent recessed luminaires

Emergency System

- □ Annunciator panels & audio/visual smoke detectors
- □ Standard wet sprinkler system



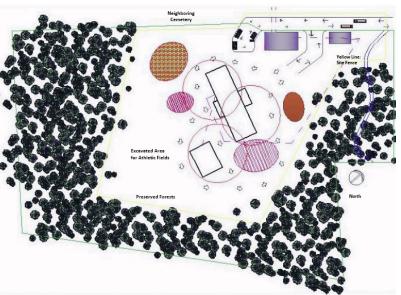
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 - Priorities
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Analyses Introduction



Construction Management Critical Industry Research Issue

- □ English-Spanish language barrier in the construction industry today
- □ Inspired by the Partnership for Achieving Construction Excellence (PACE) Roundtable Event

Technical Analyses

- Owner priority: Add value
- □ Pennsylvania Governor's Green Government Council
 - Utilization of Natural Light
 - Improved Acoustics
 - Improved Indoor Air Quality

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Consequences of the English-Spanish Language Barrier in the Construction Industry

AE Construction Management Critical Industry Research Issue

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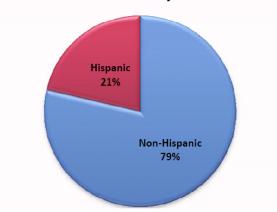
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Research from the U.S. Census Bureau

Hispanic Workforce in the Construction Industry



Data from 2004

Construction second only to agriculture



Analysis 1

Consequences of the English-Spanish Language Barrier in the Construction Industry

Problem

The English-Spanish language barrier between general contractors, subcontractors, and laborers in the construction industry creates problems with efficiency, safety, and a general level of respect.

Goals

- □ Determine status of barrier today according to research and industry member's opinions
- □ Identify the five leading consequences the language barrier creates
- □ Explore viable solutions to remedy the leading problems

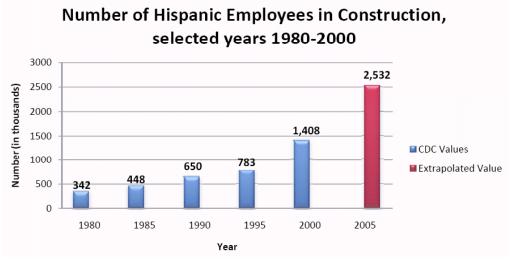
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Research from the U.S. Census Bureau





Hispanic influence on construction is growing fast



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Question Summary	Answer	Result (people)	Result (percent)
Does English-Spanish	Yes	62	95.4%
Language Barrier exist?	No	3	4.6%
Is it getting better or	Better	21	35.0%
worse?	Worse	39	65.0%
Are jobsite signs bi-	Yes	51	78.5%
lingual?	No	14	21.5%
Have you attempted to	Yes	32	50.0%
speak Spanish?	No	32	50.0%
Encounters with Spanish	Never	2	3.1%
speaking industry	Monthly	1	1.6%
members.	Weekly	6	9.4%
	Daily	55	85.9%



Consequences of the English-Spanish Language Barrier in the Construction Industry

- Survey Participants
 - Requirements
 - 3 years experience
 - □ currently working in the NE/Mid-Atlantic U.S.
 - □ result: 65 qualified response participants

Job Title	Number of Participants	Percentage of Participants	Average Years Worked in Construction Industry
Superintendent & Asst. Superintendent	16	24.6%	21
PM, Asst. PM, Executive, VP	32	49.2%	15
Field/Project Engineer	12	18.5%	4
Other: estimator, drywall foreman, structural engineer	5	7.7%	10

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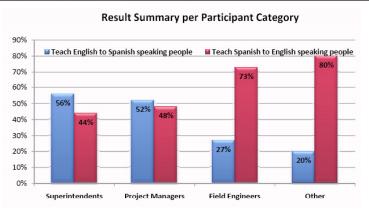
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Which do you think is more likely to happen?



	Total (all	participants)	Per	Participant	Category	
Answer	Results (ppl.)	Results (%)	Super (%)	FIVI (%)	F/P Eng. (70)	Other (%)
Teach English to Spanish speaking people	29	46%	56%	52%	27%	20%
Teach Spanish to English speaking people	34	54%	44%	48%	73%	80%





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Consequences of the English-Spanish Language Barrier in the Construction Industry



- 1. Difficulty in Giving Instructions
- 2. Greater Safety Risks
- 3. Loss of Productivity/Efficiency
- 4. Lack of Respect/Team Atmosphere
- 5. Other
- 5. Discrimination
- Discrimination between English and Spanish workers is a real and damaging problem. Managers have encountered slurs on the job site.

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Sed de Saber (Thirst for Knowledge)



Analysis 1

Consequences of the English-Spanish Language Barrier in the Construction Industry

Solutions

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Teach Spanish to English Speaking Industry Members



Dozens of answers...

Construction Companies offer Spanish Classes & Manuals

Virginia Tech Building Construction Department

InterLingo

- □ Internet video conferencing with native speaking instructor from Columbia.
- □ Dual teaching strategy of group presentations and personal oneon-one review.
- 3 hrs/week for 6 weeks



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The English-Spanish language barrier does exist and it affects the progress and success of a project.

- □ 95% participants agree
- U.S. Census Bureau



Analysis 1

Consequences of the English-Spanish Language Barrier in the Construction Industry

Conclusions

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My Opinion:

Regardless of what people would like to happen, teaching Spanish to English speaking people is the

- path of least resistance,
- most cost efficient, and
- most likely to succeed.

Company offered classes are not enough, management students should be taught in college when they are already in a learning-conducive environment.



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Incorporation of Daylighting in Classrooms

AE Lighting & Electrical Breadth

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Incorporation of Daylighting in Classrooms



The current classroom lighting is intended to be on all day, which is costly and reduces the benefits of the entering natural light.

Goals

- □ Determine if daylighting is possible when the row of lights nearest to the windows is turned off.
- □ If inadequate, redesign space so that it is adequate.
- Address energy and cost savings.

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Advantages of Daylighting in Classrooms

- Energy Savings
- Improved productivity and health of students





Analysis 2

Incorporation of Daylighting in Classrooms

What is dayligthing?

The practice of using windows, skylights, or clerestories to allow penetration of natural light so that there are effective illumination levels in a given space.

How does it save energy?

- □ Reduced use of electrical lighting
- □ Daylight photosensors automatically dim or switch lamps off when an adequate level of illuminance is reached

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Why is this a good idea for the WCA?

- Saves owner money from electrical savings
- Environmentally friendly
- □ Students can progress up to 20% faster than students in rooms with smaller window areas.



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Incorporation of Daylighting in Classrooms



Daylighting Sensors

Daylighting Sensors

Light level sensors that trigger certain lamps to turn off or dim when a preset illuminance level is met.

Switch or Dim?



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Resources

- □ AutoCAD 2008
- □ AGi32

Calculations

- Daylight Factor
 - □ 2% in over 75% of the room area (LEED Rating)
- Illuminance
 - □ 50 footcandles for classroom +/- 10%

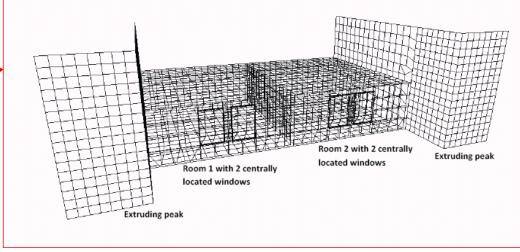


Analysis 2

Incorporation of Daylighting in Classrooms







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Room Size:
29'-0" x 24'-4"

Window Size:
4' wide x 6' tall

Window Quantity:
(2) per room
spaced 1'-4" apart

Luminaires:
(9) per room
Extrude 10'-8"
from window
façade

Current Room Design



Analysis 2

Incorporation of Daylighting in Classrooms

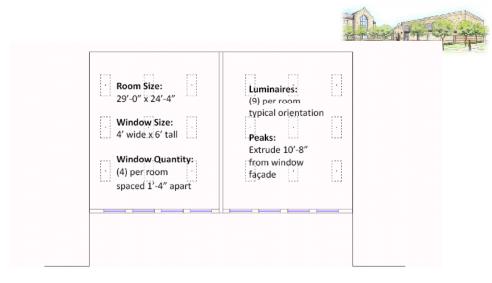
Current Room Design

New Room Design
Lamp Quantity

- 1. 4 Lamps/Luminaire
- 2. 3 Lamps/Luminaire

Calculate Illuminance & DF

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New Room Design



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Room Size:
29'-0" x 24'-4"

Window Size:
4' wide x 6' tall

Window Quantity:
(2) per room
spaced 1'-4" apart

Luminaires:
(9) per room
Extrude 10'-8"
from window
façade

Current Room Design



Analysis 2

Incorporation of Daylighting in Classrooms

New Room Design

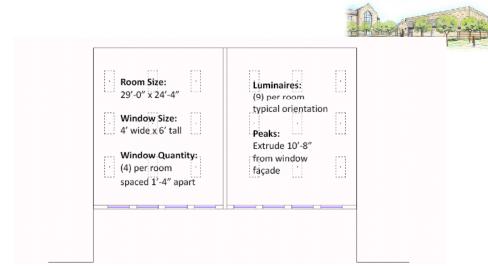
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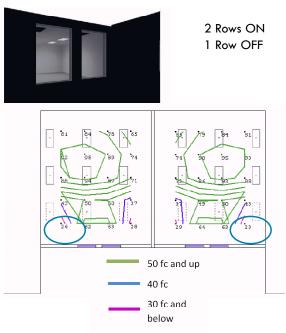


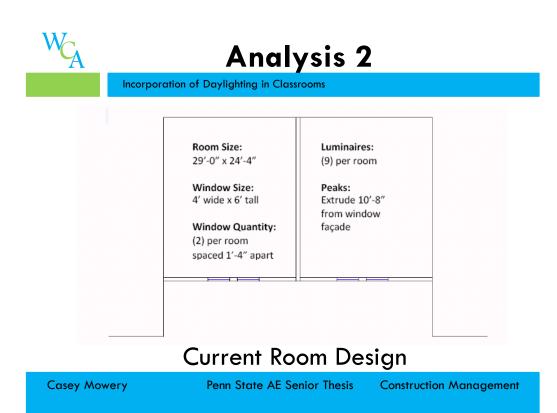
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Illuminance Analysis





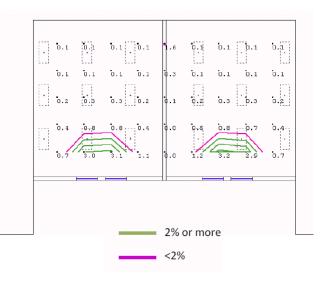


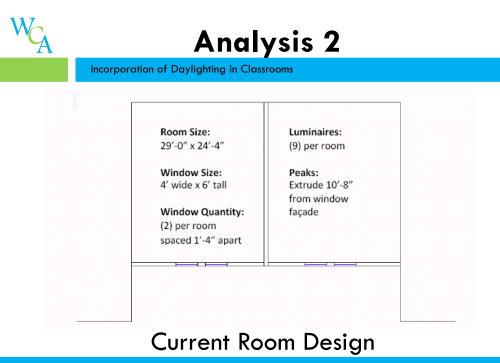
Category	Trial	Description		No. Lamp		Average (fc)		ninance (E) Vlax (fc)	Min (fc)	
		All Lights On (No)							
All Lig	hts O	ff (All		4	typical	85.6		109.0	57.3	
Daylig		(4	t	ypical	10.0)	52.	0	1.0
	C	2 Rows Lights Or	, .	4	typicai	95.5		123.0	69.0	
2 Roy	ws Lig	hts On, 1								
Row			4		typical	67.9		95	.0	23.0
		2 Rows Lights Or	n, 1		rotated 90°					
	В	Row Off		4		68.9		93.0	23.0	



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Daylight Factor Analysis





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			Daylight Factor (DF)				
Categories	No. Windows	Average	Max	Min	% are	a over 29	6 DF
1&11	2	0.7	8.3	0.0	(10.6)

Conclusion:

Current room design NOT acceptable for daylighting
2 windows do not provide enough light!



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Current Room Design



Analysis 2

Incorporation of Daylighting in Classrooms

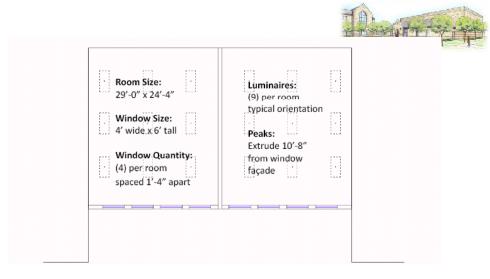
Current Room Design New Room Design
Lamp Quantity

1. 4 Lamps/Luminaire

2. 3 Lamps/Luminaire

Calculate Illuminance & DF

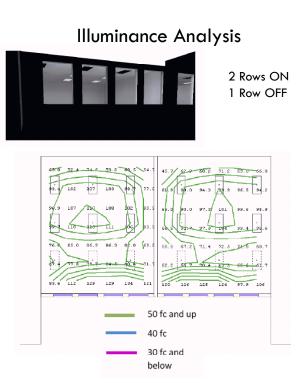
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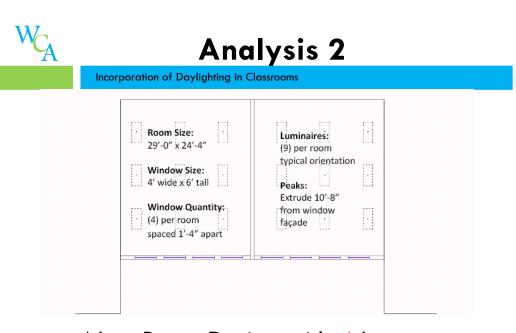


New Room Design



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New Room Design with 4 Lamps

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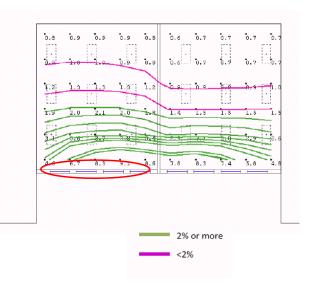


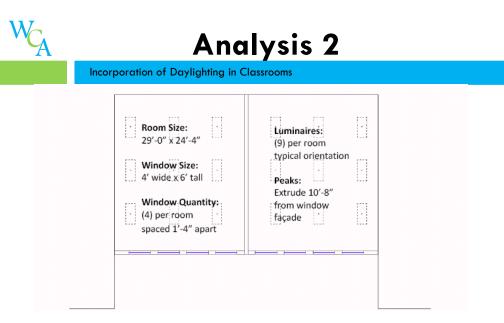
All Ligh Dayligh		(All	4	typical	10.		52.0	1.0
Category	Trial	Descr	iption	Lamps	Orientation	Avg (fc) Max (fc)	Min (fc)
		All Lights O	ff (All					
III	Α	Daylight)		4	typical (39.3	126.0	12.2
		2 Rows Ligh	nts On, 1					
	В	Row Off		4	typical	92.0	134.0	54.7
2 Rows	Lights	On, 1						
Row Of	ff		4	typical	67	.9	95.0	23.0



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Daylight Factor Analysis

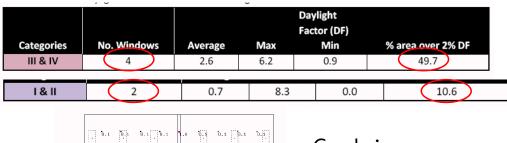


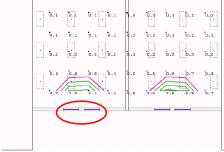


New Room Design with 4 Lamps

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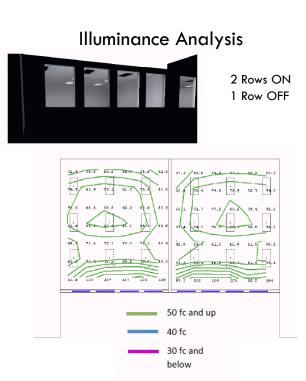


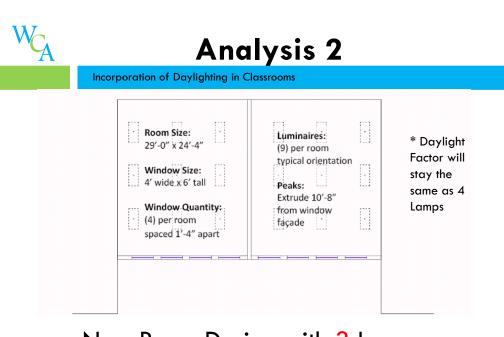
Conclusion:

- □ Daylight OK!
- □ Illuminance Very High



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New Room Design with 3 Lamps

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50 footcandles \pm 10%



			No.	Lum.		Illuminance (E)	
Category	Trial	Description	Lamps	Orientation	Avg (fc)	Max (fc)	Min (fc)
		All Lights On (No					
IV	Α	Daylight)	3	typical	59.8	82.6	28.3
	В	Both Lights & Daylight	3	typical	99.0	163.0	46.5
		2 Rows Lights On, 1					
	С	Row Off	3	typical	79.9	133.0	44.8
		2 Rows Lights On,	1				
		B Row Off		4 typic	al (92	2.0 134.0	5

Conclusion:

New Room Design with 4 Windows Acceptable for Daylighting

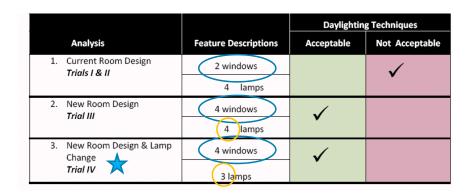
- □ 4 lamps provide very high level of illuminance, even with 1 row OFF
- □ 3 lamps provide adequate level of illuminance, within 10%



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Incorporation of Daylighting in Classrooms





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Daylight Sensor

	On/Off Switching	Dimming
Single Zone	LS-101 (either)	LS-301 (closed loop)
Multi Zone	LCO-203 system (open loop)	LCD-203 system (open loop)





Analysis 2

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Incorporation of Daylighting in Classrooms

Cost

- □ Reduction of 4 lamps to 3 results in an □ Installing photosensors only addition automatic 25% electrical savings
- □ 1 row of lights off adds an additional 33% reduction
- □ Photosensors: \$150 x 24 classrooms = \$3600, expect 1 year to payoff
- No additional ballast cost

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□ No additional cooling costs expected due to Low-E and quantity of windows

Schedule

- □ Not long lead item
- Design phase feel greatest effects
- Owner, Architect, & Electrical Engineer need to be incorporating from initial planning phase





- Current Room: Do Not Incorporate Daylighting
- □ If Redesign Possible: 4 Windows, 3 Lamps/Luminaire
 - Saves Energy & Money
 - Does Not Affect Schedule Completion
 - Better for Students
 - □ 3 Lamps Provides Switching Options
 - Educates Students on Benefits of Daylight



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Redesign of Gymnasium Ductwork -- Replace Sheet Metal with Fabric

Duct

AE Mechanical & Acoustical Breadth

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Gymnasium Fabric Ductwork

- Result Summary
 - □ No structural redesign necessary
 - □ Fabric Duct provides
 - Smaller Noise Criterion, Less Reverberation Time,
 Greater Noise Reduction Coefficient
- Savings
 - □ 74% Cost Reduction
 - □ 84% Schedule Reduction

Owner Occupants

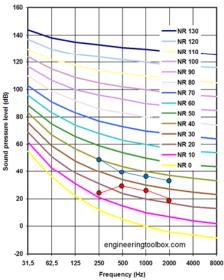
Save Money More Comfortable from Air Distribution

Finish Earlier Better Acoustics

Maintenance Friendly System Personalized Logos & Colors

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If Redesign were possible...

Incorporate Daylighting Practices in Classrooms

- □ Saves Energy & Owner Money
- □ Teaches students valuable lesson
- □ Improves students' educational performance
- □ No negative effects on schedule



Thesis Conclusions

The English-Spanish language barrier does exist in the construction industry, particularly in the Washington, D.C. market.

- $\hfill\Box$ Companies need to invest in educating their managers in Spanish.
- □ Universities need to invest in educating their students in Spanish.

Washington Christian Academy is seeking to build a high quality educational facility that promotes healthy and sustainable learning environments

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Replace Gymnasium Sheet Metal Duct with Fabric Duct

- □ 74% Cost Reduction
- □ 84% Schedule Reduction
- Improves:
 - Acoustics
 - Air Distribution
 - Maintenance
 - Customization
 - Installation



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Acknowledgements



Thank you to the following for support and guidance throughout my senior thesis:

- □ Forrester Construction Company, especially
 - WCA Team
- Survey Participants
- Washington Christian Academy
- AE Faculty
- □ Fellow AE Students, especially
 - □ Nick Kutchi, Allen Walker, and Kristin Maruszewski

Any Questions?

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Slides removed because of time constraints

Extra Slides



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Technical Analysis

- Incorporation of Daylighting in Classrooms
- Benefit students & reduce energy consumption, but only when lights are turned off



Analyses Introduction

Construction Management Critical Industry Research Issue

- □ English-Spanish language barrier in the construction industry today
- □ Inspired by the Partnership for Achieving Construction Excellence (PACE) Roundtable Event

Technical Analyses

- Owner priority: Add value
- □ Pennsylvania Governor's Green Government Council
 - Utilization of Natural Light
 - Improved Acoustics
 - □ Improved Indoor Air Quality

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Technical Analysis

- Redesign of Gymnasium Ductwork: Replace Sheet Metal with Fabric Duct
- Acoustical advantages will make the large space more comfortable for teaching activities

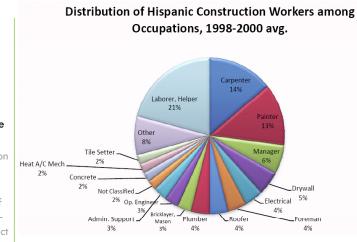
3rd Environmental Factor

- □ Not analyzed in detail
- Adding advanced filtration or installing CO₂ sensors



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Research from the U.S. Census Bureau





Analysis 1

Consequences of the English-Spanish Language Barrier in the Construction Industry

Population Concentration:

86% South & West 8% Northeast

6% Midwest

□ 75% Mexican with 70% born outside the United States

Why does this matter?

- □ Spanish speaking immigrants
- Fatalities
- Unions

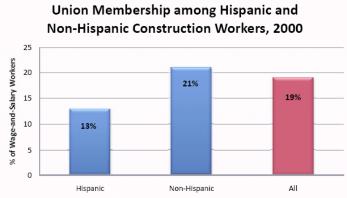
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Research from the U.S. Census Bureau





What this graph says about the survey...



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Consequences of the English-Spanish Language Barrier in the Construction Industry

Participant Reasoning

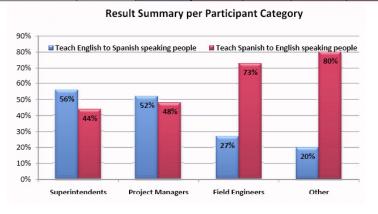
Teach English to Spanish Speaking People Teach Spanish to English Speaking People

- Helps Spanish speaking people personally and professionally. Gives workers a competitive advantage for promotions.
- With only one English speaking foreman on site who may speak broken English, you are relying too much on someone who may not understand you.
- English is part of the American culture.
- Many Spanish speaking workers are illiterate or uneducated so they are less able to learn.
- English is more difficult to learn.
- □ It is important and valuable to be bilingual.
- GCs and English speaking managers have greater resources and capabilities to learn Spanish; plus there are less of them.

Which do you think is more likely to happen?



Total (all participants)			Per	Participant	Category		
Answer	Results (ppl.)	Results (%)	Super. (%)	PM (%)	F/P Eng. (%)	Other (%)	
Teach English to Spanish speaking people	29	46%	56%	52%	27%	20%	
Teach Spanish to English peaking people	34	54%	44%	48%	73%	80%	



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- 1. Difficulty in Giving Instructions
- 2. Greater Safety Risks
- 3. Loss of Productivity/Efficiency
- 4. Lack of Respect/Team Atmosphere
- 5. Other
- 1. Lack of safety culture in Spanish speaking supervisors.
- 2. Prejudice between Spanish speaking and Non-Spanish speaking employees.
- Tougher to develop casual relationships from which to build long term relationships.
- 4. Foremen promoted on language, not skill.



Consequences of the English-Spanish Language Barrier in the Construction Industry

Consequence	Total (all participants)	Super- intendents	Project Managers	Field Engineers	Other
Loss of Productivity/ Efficiency	22.4%	21.9%	22.6%	23.8%	19.5%
Greater Safety Risks	27.3%	29.1%	26.1%	27.5%	27.6%
Difficulty in Giving Instructions (Basic Jobsite Communication)	30.0%	29.8%	30.3%	30.3%	27.6%
Lack of Respect/ Diminished Team Atmosphere	17.9%	18.2%	16.7%	17.4%	25.3%
Other (Write In)	2.4%	1.0%	4.3%	1.0%	0.0%
1 st 2 nd 3 rd 4 th 5 th	Color Key				



5. Discrimination

- Discrimination between English and Spanish workers is a real and damaging problems.
 Managers have encountered slurs on the job site.
- □ Discrimination exists even within each language.
- □ Seems as though the two parties are competing to occupy the site; English speaking workers feel more entitled.

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Top 2 Consequences:

- Difficulty in Giving Instructions
- □ Increased Safety Risks

These consequences are serious and need to be remedied

Industry divided over teaching

- □ English → Spanish or
- \square Spanish \rightarrow English



Analysis 1

Consequences of the English-Spanish Language Barrier in the Construction Industry

Conclusions

The English-Spanish language barrier does exist and it affects the progress and success of a project.

- □ 95% participants agree
- U.S. Census Bureau

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My Opinion:

Regardless of what people would like to happen, teaching Spanish to English speaking people is the

- path of least resistance,
- most cost efficient, and
- most likely to succeed.

Company offered classes are not enough, management students should be taught in college when they are already in a learning-conducive environment.



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Daylighting Sensors

Light level sensors that trigger certain lamps to turn off or dim when a preset illuminance level is met.

Switch or Dim?





Analysis 2

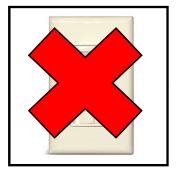
Incorporation of Daylighting in Classrooms

Daylighting and Occupancy Sensors

Occupancy Sensors



- Detect when a space is occupied using infrared technology.
- □ Great idea....right?



Please
Don't
Forget to
Turn Out
the Lights!

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Room Size: 29'-0" x 24'-4"

Window Size: 4' wide x 6' tall

4' wide x 6' tall

Window Quantity: (2) per room spaced 1'-4" apart Luminaires: (9) per room

Peaks: Extrude 10'-8" from window façade

Current Room Design



Analysis 2

Incorporation of Daylighting in Classrooms

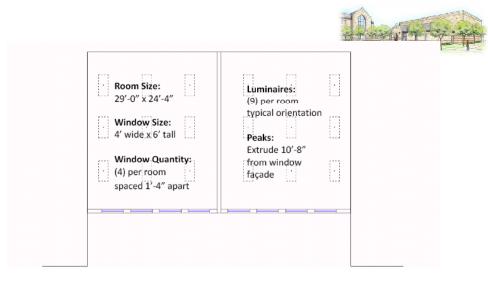
Current Room Design New Room Design
Luminaire Orientation Lamp Quantity

1. Current

1. 4 Lamps/Luminaire

2. Rotated 90 degrees

2. 3 Lamps/Luminaire



New Room Design

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29'-0" x 24'-4"

Window Size:
4' wide x 6' tall

Window Quantity:
(2) per room
spaced 1'-4" apart

Current Room Design



Analysis 2

Incorporation of Daylighting in Classrooms

New Room Design

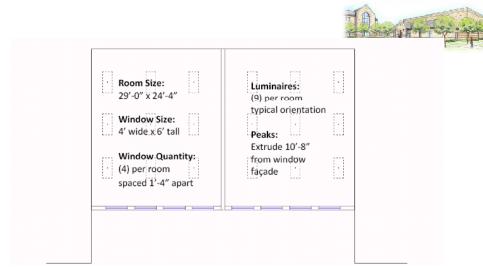
Lamp Quantity

Current Room Design

1. 4 Lamps/Luminaire

Luminaire Orientation 2. 3 Lamps/Luminaire

- 1. Current
- 2. Rotated 90 degrees



New Room Design

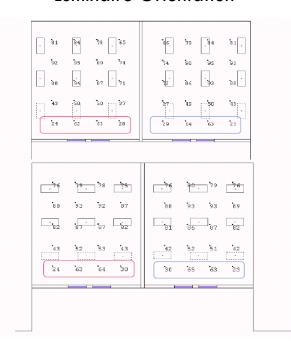
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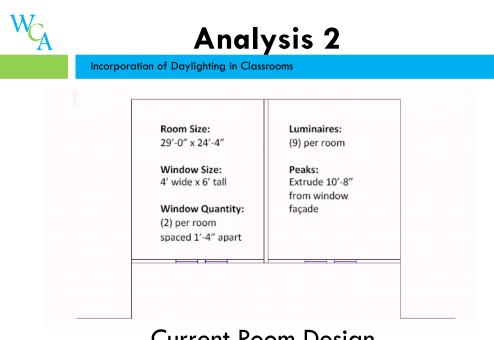
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Luminaire Orientation





Current Room Design

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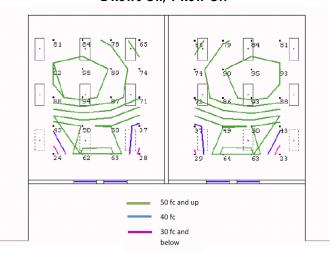
Category	Trial	Description	No. Lamp	Lum. s Orientation	Average (fc)	Illuminance (E) Max (fc)	Min (fc)	
ı	All Lig Daylig	ghts On (No	4	typical	85.6	109.0)	57.3
Ĭ	В	Daylight)	4	typical	10.0	52.0	1.0	
	С	Both Lights & Daylig	ht 4	typical	95.9	123.0	69.0	
	D	2 Rows Lights On, 1 Row Off	4	typical	67.9	95.0	23.0	
		All Limbto On /No		rotated 00°				
	All Ligl Daylig	hts On (No ht)	4	rotated 90°	87.2	103.0		66.0
	В	KOW UIT	4		68.9	93.0	23.0	



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Current Room Design: 2 Windows 2 Rows On, 1 Row Off



Illuminance



Analysis 2

Incorporation of Daylighting in Classrooms



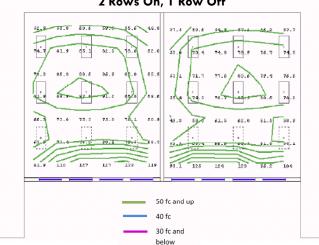
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New Room Design: 4 Windows, 3 Lamps 2 Rows On, 1 Row Off

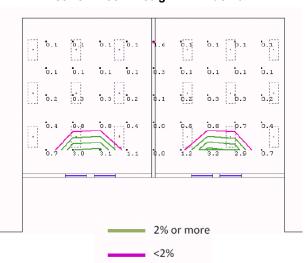


Illuminance



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Current Room Design: 2 Windows



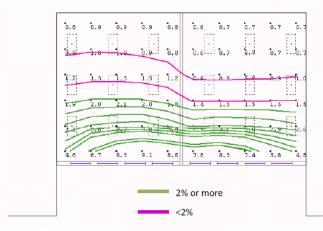
Daylight Factor



Analysis 2

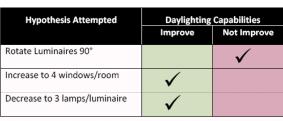
Incorporation of Daylighting in Classrooms

New Room Design: 4 Windows



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		Daylighting Techniques		
Analysis	Feature Descriptions	Acceptable	Not Acceptable	
Current Room Design Trials I & II	2 windows		1	
mastan	4 lamps		· ·	
New Room Design Trial III	4 windows	1		
marm	4 lamps	V		
 New Room Design & Lamp Change 	4 windows	1		
Trial IV	3 lamps	•		

S. Pad		Advantage Comparisor	ns
		Fabric Ductwork	Sheet Metal Ductwork
The state of the s	Acoustics	Better Reduces resonance	Worse Turns create turbulence
П	Project Introdu Air Distribution	More uniform	Concentrated near diffusers
_	Project Overvi	90% faster that Sheet Metal ¹³	Much more intensive (hrs, crew)
	Analyses Introd Weight	• 1 psf 14	* 40 psf ¹⁴
	Analysis 1: Environmental Consequences a Factors	Resists scratches, dents common from volleyballs, basketballs, etc.	Easily scratched or dented during installation, common physical activities
	English-Spanish Language Barri Construction Inc Condensation/Dust	Porous fabric allows air flow through material Prevents condensation/dust accumulation on exterior surface	Metal allows air flow only through specified outlets Condensation/dust accumulate on exterior
	Analysis 2: Inco of Daylighting i Classrooms Color	Optional colored fabric matches walls/ceilings	Optional painted exterior surface
	Analysis 3: Red Gymnasium Duc Replace with F	Silk screening allows for team names, logos on ductwork Vacuum or machine washable Easily removed and re-hung	Likely to scratch & need touch-ups Expensive Usually requires 3 rd party
	Conclusions	No lifting machinery needed	Lifting machinery needed

Q & A



Analysis 3

Gymnasium Fabric Ductwork

- Problem
 - □ Current ductwork in the gymnasium is insulated sheet metal $\hfill\Box$ Creates a noisy environment which is not cohesive for a learning/coaching environment
- Goals
 - □ Replace sheet metal ductwork with fabric ductwork
 - □ Perform acoustical analysis of space with new fabric duct
 - □ Address cost and schedule impacts
 - □ Determine if the change is worthwhile for the WCA

Acoustical Analysis □ Noise Criterion (NC)

□ 7 Design Steps

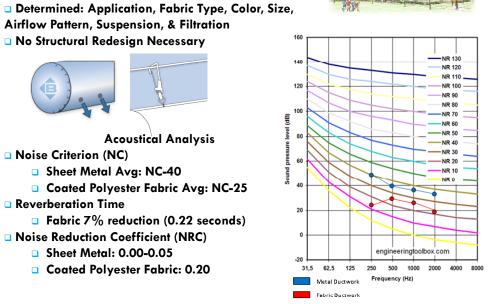
Airflow Pattern, Suspension, & Filtration ■ No Structural Redesign Necessary

- □ Sheet Metal Avg: NC-40
- Coated Polyester Fabric Avg: NC-25

Fabric Ductwork Redesign

- Reverberation Time
 - □ Fabric 7% reduction (0.22 seconds)
- □ Noise Reduction Coefficient (NRC)
 - □ Sheet Metal: 0.00-0.05
 - Coated Polyester Fabric: 0.20





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Cost Comparison

Construction

Ductwork	Material Cost	Labor Cost	Total Cost
Metal	\$1,800	\$5,850	\$7,650
Fabric	\$1,190	\$2,010	\$3,200
Difference	\$610 saved	\$3,840 saved	\$4,450 saved

Shipping

Ductwork	Weight (lbs.)	Shipping Cost ¹⁷
Metal	7,360	\$5,360
Fabric	230	\$160
	Differe	nce \$5,200 saved

Total Metal Ductwork: \$13,010

Total Fabric Ductwork: \$3,360

Savings: \$9,650

74% Cost Reduction

5% Mechanical Savings



Analysis 3

Gymnasium Fabric Ductwork

Conclusions

- □ Highly recommend replacing gymnasium ductwork with fabric.
- □ Fabric system improves every mechanical aspect of the gymnasium.

Owner	Occupants
Save Money	More Comfortable from Air Distribution
Finish Earlier	Better Acoustics
Maintenance Friendly System	Personalized Logos & Colors

Schedule Comparison



- Original schedule calls for 25 days installation
- □ Fabric Duct: 3 man crew can install 50 LF per day
- New schedule results in 4 days
- □ Saves 21 days 84% Reduction



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